



2016-2017 Annual Report

1 years

of providing quality music education.







IN-SCHOOL MUSIC EDUCATION PROGRAMS



Education Through Music-Los Angeles (ETM-LA) integrated its in-school music programs for under-served student populations with the mission to provide and promote the integration of music into the curriculum of disadvantaged schools in order to enhance students' academic performance, creativity, and general development.

ETM-LA provides each of our partner schools with a 45-minute weekly music class on a yearlong basis. These classes provide an assortment of musical disciplines including violin, cello, ukulele, guitar, recorder, general music, and chorus. Each school's programs are tailored to meet the needs of each specific populations based on the vision of the school's principal, with the guidance of an ETM-LA consultant or mentor. Students at all partner schools performed in two concerts to showcase their musical learning in the fall and spring semesters.

OUR PARTNER SCHOOLS

To support the quality of instruction in the classroom and teaching artist's ability to educate children, ETM-LA provided ongoing mentorship and evaluation of its music teachers by multiple staff (Executive Director, Program Director, and Mentor Teacher Supervisors). ETM-LA held its week-long, intensive Summer Training Institute for new and returning music teachers and guest teaching artists from other arts organizations on August 16-17 and 21-25, 2017. On January 5 and 6, 2017, ETM-LA music teachers also participated in our Winter Training Institute at Saint Finbar's Parish School in Burbank.

25 schools 12,000 students

Acrise Junior Academy (circo 2010)	McKinley Flore enterny [D. when hill since 2015]
Aspire Junior Academy (since 2016)	McKinlev Elementary [Burbank] (since 2015)

Aspire Titan (since 2016) McKinley Elementary [Compton] (since 2015)

Castelar Elementary (since 2007) Normandie Elementary (since 2015)

Cleveland Elementary (since 2012) Norwood Elementary (since 2010)

Dolores Mission School (since 2017) Our Lady of the Holy Rosary (since 2012)

Dorris Place Elementary (since 2007) Providencia Elementary (since 2011)

El Dorado Elementary (since 2011) Resurrection School (since 2014)

Foster Elementary (since 2011) Rio Vista Elementary (since 2008)

Guardian Angel School (since 2013) Saint Mary Magdalen (since 2016)

Holy Spirit School (Since 2016) Washington Elementary (since 2013)

Hooper Avenue Elementary (since 2015) Webster Elementary (since 2014)

ICEF VISTA Academy (since 2015) West Hollywood Elementary (since 2010)

Ingenium Charter School (since 2014)

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PROFESSIONAL DEVELOPMENT



Principals Leadership Conference

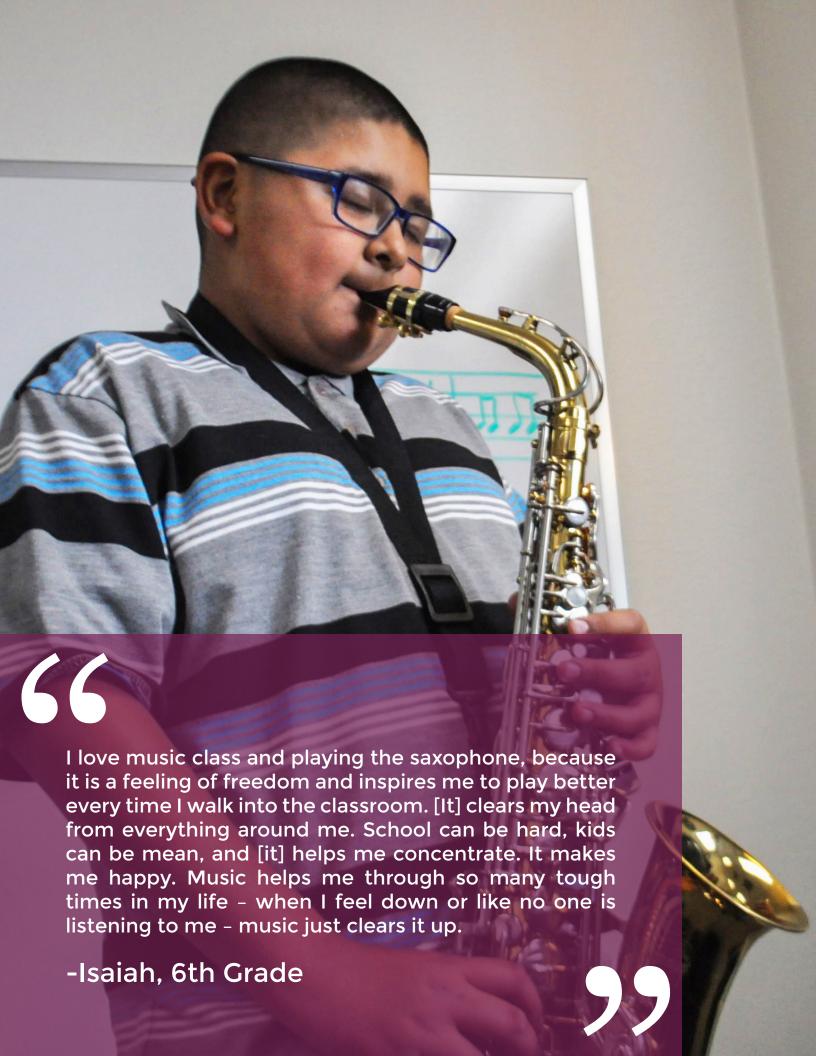
ETM-LA hosted principals and school leaders at the Hotel Amarano Burbank for the 8th Annual Principals Leadership Conference on January 26. Leaders from our schools and communities came together for a day of learning and sharing strategies on sustaining quality music education in our schools. Chris Woodside from the National Association for Music Education, Blaire Lennane from Partners of Dorris - POD, and Tom McKenzie and Megan Kirkpatrick from Arts for All through the Los Angeles County Arts Commission joined our panel on music education. Pete Pauliks from Education Through Music lead a session on building quality music education programs.

Developing Quality Music Educators

Professional development for academic teachers was held throughout the year including the Summer Training Institute, Fall trainings, Winter trainings, and Spring trainings. Mentor Teacher Supervisors provided professional development support to their cohorts of teachers. Certification trainings in areas such as Kodály, Orff, and Suzuki.

Through their participation in music classes and learning alongside their students. By joining the music learning, teachers explore and develop:

- Thinking skills and connect areas common to music and other academic subjects that can support learning
- Value of teaching music inside and outside the academic classroom
- Lastly, coordination of instruction of reinforce the identified skills and content



OUR YEAR IN REVIEW 2016-2017

September 1, 2016

ETM-LA begins the school year with 24 partner schools across Los Angeles County. See page 4 for a complete list of partner schools.

December 1, 2016

Rio Vista Elementary School students perform at Paramount Studios Tree Lighting Ceremony and Amazon Studios' Season 3 launch of *Mozart in the Jungle* at The Grove.

January 19, 2017

Dolores Mission School launches a new music program, which will serve every student in partnership with ETM-LA. To help celebrate the inauguration of the program, ETM-LA teamed up with Nickelodeon Animation Studio for a special event.

June 26, 2017

The 3rd Annual Summer Music Soirée, a free concert organized by Burbank high school studentsandETM-LAambassadorsMayaandEyen Paredes, took place at First Presbyterian Church of Burbank. The event featured performances by Colburn students, ETM-LA students, and a jazz combo featuring students from The New School, University of Southern California and California Institute of the Arts.

September 26, 2016

Silent Films Live, a fundraising event organized by ETM-LA Associates Board member Angel Velez, featured newly commissioned music for silent films by film, television and game composers, performed by the Helix Collective.

December 6, 2016

The 11th Annual ETM-LA Benefit Gala honored Actor and Musician Ed Helms and Veteran Music Teacher Richard Meyer with Shining Star awards. The evening was hosted by actor and late night talk show announcer Andy Richter (Conan) and included special performances by Moby, Ed Helms, Lisa Loeb, and Dustbowl Revival.

March 23, 2017

The 7th Annual Music Unites the World Festival took place at Hooper Avenue Elementary School and featured over 500 students from ETM-LA partner schools as well as guest artists.

July 30, 2017

The 6th Annual Keep the Music Playing benefit welcomed special guests Kate Flannery, Jane Lynch and the Tony Guerrero Trio. The event was held at the Valley Hunt Club in Pasadena.



GUEST ARTISTS AND MORE

Musicians Seek to Inspire ETM-LA's Compton Students

On April 6, 2017, Carmen Twillie (Vocal Soloist, Disney's Lion King) visited ETM-LA music classes at McKinley Elementary and Jamie Christopherson (Composer, The Crow: Wicked Prayer) met with students at Foster Elementary school. Compton students were treated to performances, jazz insights, and Q&A about working in music. Gabriel Mann (Composer, Modern Family) visited McKinley Elementary School on June 5 to talk about his experiences in the music industry.



Carmen Twillie | McKinley Elementary School

Broadway Star Shoshana Bean visits Castelar Elementary

On June 30, 2017, Broadway Actress and Singer-Songwriter Shoshana Bean (Hairspray, Wicked) visited Castelar Elementary School to share about her experiences and to give advice to young musicians at the ETM-LA strings summer program. The energized group, composed of students from Castelar and Dorris Place Elementary Schools and led by ETM-LA Music Teacher Jonathan Long, performed some of the songs they had been working on for Bean.



Shoshana Bean | Castelar Elementary School

Dreamworks Screening with Actor Ed Helms

On May 22, 2017, students from two ETM-LA partner schools attended a private pre-screening of the film Captain Underpants: The First Epic Movie with Actor Ed Helms (The Office, The Hangover, The Lorax), the voice of Mr. Krupp/Captain Underpants. Hosted at DreamWorks Animation in Glendale, approximately 60 students and their parents from McKinley Elementary (Compton) and Providencia Elementary (Burbank) were treated to a sneak preview of this highly anticipated film along with a special Q&A with Helms.



Victoria Lanier & Ed Helms | Dreamworks Animation

Country Music Hall of Fame Teams Up with ETM-LA

On September 26, 2016, ETM-LA students from Dorris Place Elementary School's 6th grade partnered up with Grammy-Winning Liz Rose (Taylor Swift) and Phil Barton to open Country Music Hall of Fame's All for the Hall event at the Novo DTLA. Not any typical performance, what made this unique was that the children got to debut their original co-written song (with Rose and Barton) "Far and Wide." The children worked with Rose and Barton through Skype to craft the words and music – and were ecstatic to have received a standing ovation by the audience of over 300 country music lovers.



Liz Rose | Dorris Place Elementary

11th Anniversary Benefit Gala

ETM-LA honored Actor and Musician Ed Helms and Veteran Music Teacher Richard Meyer with our prestigious Shining Star award, at the 11th Annual Benefit Gala which took place at the Skirball Cultural Center. Each year, the Shining Star awards are presented to individuals whose contributions through music have changed lives. The evening was hosted by actor and late night talk show announcer Andy Richter (Conan), who began his hosting duties by running onto the stage to ETM-LA Advisory Board Member and Academy Award-Winning Composer Michael Giacchino's music for Disney's Space Mountain ride.

The evening included special performances by Moby, Ed Helms, Lisa Loeb, and Dustbowl Revival. Angela Kinsey and Christina Applegate, who both played Helms' love interests on prior projects (*The Office* and *Vacation*, respectively) were on hand to present Helms his award.

Approximately 80 young students from ETM-LA partner schools performed and helped ring in the holidays with upbeat music including Meyer's "Bach Country Fiddles" which Meyer conducted, and "Winter Wonderland" featuring Helms.



Richard Meyer, Ed Helms & Andy Richter | Skirball Cultural Center



Moby | Skirball Cultural Center

STATEMENT OF ACTIVITIES

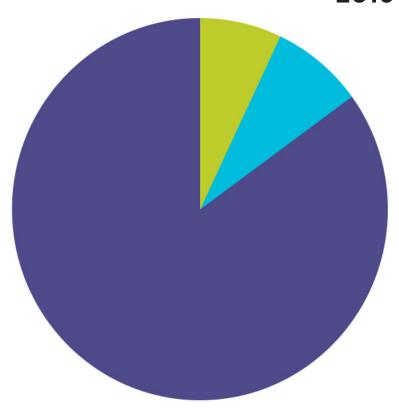
September 1, 2016 - August 31, 2017

*Audited statements to be forwarded upon request

	Total	
Income		
4100 Contributed Support		
Total 4110 Individuals		87,633
Total 4120 Board Members		53,736
Total 4130 Corporations		36,669
Total 4140 Foundations		433,968
Total 4150 Government		60,360
Total 4160 Donated Professional Services		20,428
Total 4170 Donated Use of Facilities		8,800
Total 4180 In-Kind Contributions		7,838
Total 4100 Contributed Support	\$	709,431
Total 4500 Earned Revenue	\$	547,468
Total 4600 Special Events	\$	307,103
Total Income	\$	1,564,002
Expenses		
6100 Wages & Compensation		
6110 Salaries & Wages		
6111 Directors, Managers & Supervisors		254,266
6112 Support Staff		208,859
6113 Music Teachers		443,153
6114 Training		36,365
Total 6110 Salaries & Wages	\$	942,643
6120 Payroll Taxes		79,981
6130 Employee Benefits		
6131 Workers Compensation		28,394
6132 Health Insurance		68,450
6133 403-B Benefits		4,747
Total 6130 Employee Benefits	\$	101,592
Total 6100 Wages & Compensation	\$	1,124,216
6200 Contractors		
6205 Training		592
6210 Self Employed Music Teachers		18,785
6220 Accounting Fees		12,000
6230 Bookkeeping Fees		11,045
6250 Consultants		48,150
6260 Professional Fees		1,130
6270 Temporary Help		5,800
6280 Donated Professional Services		20,428
Total 6200 Contractors	\$	117,930
Total 6300 Travel & Meeting Expenses	\$	14,928

6400 Non-Personnel Expenses 6410 Computing & Technology	2,353
6420 Other Insurance	7,382
6421 Equipment & Supplies	100
6422 Equipment & School Supplies	9,539
Total 6430 Facilities - Includes \$8,800 In-Kind	\$ 63,644
6450 License, Dues & Fees	35,788
6460 Postage & Shipping	3,681
6470 Printing & Photocopying	7,921
6480 Recruiting Expense	7,245
Total 6400 Non-Personnel Expenses	\$ 166,044
Total 6500 Musical Instruments - Includes \$7,838 In-Kind	\$ 38,016
6600 Other Expense	
6610 Media Expense	10,135
6630 Staff Development	17,560
6640 Transportation	9,425
Total 6600 Other Expense	\$ 50,316
2072.2 : 1.5 5	13,097
6670 Special Events Expense	
Total Expenses	\$ 1,511,451

*EXPENSE RATIOS 2016-2017



Program Services 85%

Management and General 8%

Fundraising 7%

*INCOME SOURCES 2016-2017

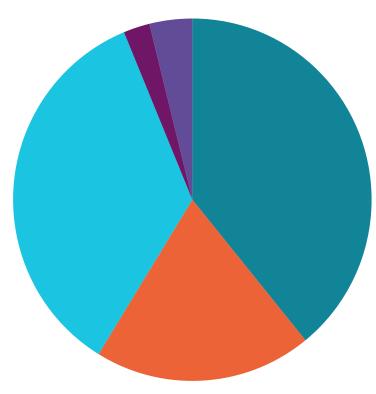
Individual, Corporate,
Foundation Contributions
39%

Government Grants 4%

Special Event Revenue 20%

Program Fees 35%

In-Kind 2%



THANK YOU TO OUR CONTRIBUTORS, VOLUNTEERS, PARTNER SCHOOLS, PRINCIPALS, PARENTS AND STAFF FOR HELPING TO GIVE OUR CHILDREN COMPREHENSIVE MUSIC EDUCATION AS PART OF THE CORE CURRICULUM.

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\$1-149

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When I'm in music class, I feel like I need to be there because I don't want to miss any class [so I can get to a] good level. Music is a part of me so I feel happy when I'm playing the violin - I just feel confident, like myself.

-Diego, 5th Grade

2016-2017 Partner Schools

Aspire Junior Academy Partner Since: 2016 Principal Rachel Garfield

Huntington Park Aspire Titan Partner Since: 2016

Principal Leilani LaFaurie

Huntington Park

Castelar Elementary School

Partner Since: 2007 **Principal Wing Fung** Downtown LA/ Chinatown **Cleveland Elementary School**

Partner Since: 2012 Principal Debra Lucas

Pasadena

Dolores Mission School Partner Since: 2017

Principal Karina Moreno-Corgan

Boyle Heights

Dorris Place Elementary Partner Since: 2012 Principal John Han Elysian Park

El Dorado Elementary School

Partner Since: 2007 **Principal Adan Martinez** Northeast San Fernando Valley **Foster Elementary School** Partner Since: 2011 **Principal Jessicka Mears** Compton

George Washington Elementary

Partner Since: 2013 Principal Brandi Young **Burbank**

Guardian Angel School Partner Since: 2013 **Principal Mario Landeros**

Pacoima

Holy Spirit School Partner Since: 2016

Principal Ms. Nuria Gordillo

Los Angeles

Hooper Avenue Elementary Partner Since: 2015

Director Dr. Gustavo Ortiz

Los Angeles **ICEF VISTA Academy** Partner Since: 2015 **Director Kristen Buczek**

Los Angeles

Ingenium Charter School Partner Since: 2015 Principal: Marisa Caple

Canoga Park

McKinley Elementary School

Partner Since: 2015

Principal Dr. Jennifer Kang-Moon

Compton

McKinley Elementary School

Partner Since: 2015 Principal Liz Costella

Burbank

Normandie Elementary School

Partner Since: 2015 **Principal Sandra Sklarsh** Los Angeles

Norwood Elementary School Partner Since: 2010 Principal Bruce Onodera

Central LA

Our Lady of the Holy Rosary

Partner Since: 2012

Principal Sr. Maria Remedios

Sun Vallev

Providencia Elementary School

Partner Since: 2011

Principal Jennifer Culbertson

Burbank

Resurrection Elementary Parnter Since: 2014 Principal Catalina Saenz

Los Angeles

Rio Vista Elementary School Partner Since: 2008

Principal Pia Sadagatmal North Hollywood Saint Mary Magdalen Partner Since: 2016

Principal Ms. Nuria Gordillo

Los Angeles

Webster Elementary Parnter Since: 2014 Principal Jeffery Bauer

Pasadena

West Hollywood Elementary

Partner Since: 2010 Principal Peter Pannell West Hollywood

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